



# The Professional Photo SourceBook

# Section 15

## Purchasing

Used and Trade-In Information .....	602-603
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# We buy, sell **USED**



## TO SELL

Your old and/or used photo and video equipment is valuable to us. We pay top dollar, and we pay fast. It's easy to sell your used equipment to B&H.

### **Here is all you do:**

- *Make a list of items you wish to sell or trade*
- *Call, fax or e-mail our buyers for an estimate and get a quote number*
- *Pack your equipment carefully and insure fully*
- *B&H will inspect your equipment and send you a check*
- *Accurate quotes for fair market price*
- *Efficient and speedy handling of your equipment*
- *Check sent fast as per our agreement*
- *All quotes are contingent on our examination. If necessary, your equipment will be shipped back to you immediately, fully insured*

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**We buy from:**

**Individuals • Estates • Complete Studios • Collections**

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**Address to:**

**B&H Photo-Video**

**Used Department Photo (or Video)**

**420 Ninth Avenue • New York, NY 10001**

**Quote #:**



# and trade

# EQUIPMENT



## TO BUY

Considering buying used equipment? As America's largest photo, video and pro audio dealer, we carry a wide selection of fine pre-owned equipment at considerable savings over new equipment. We also have a tremendous inventory of used one-of-a-kind classic and collectibles. So if you are on a budget or can do without the latest bells and whistles, you can purchase some great used gear and salt away the dollars for the day a new piece of technology comes along that you simply cannot live without.

- *20,000 used pieces in our inventory*
- *Every preowned item is thoroughly checked, cleaned and/or serviced before being offered for sale*
- *14-day satisfaction guarantee for photo and 7-day for video purchases*
- *90-day limited warranty for photo and 30-day limited warranty for video (optional extended warranty available)*
- *Call today for our current used inventory list, or see our monthly flyer*

**To call the Used Equipment Department:**

*Toll Free in the USA*

**800 947-6650**

*Worldwide and in NY*

**212 444-6630**

*Quick Dial  
Extensions:*

*For Photo, dial 65  
For Video, dial 75*

**To fax:**

**212 239-7540**

**To e-mail:**

**used@bhphotovideo.com**



Not sure what to get  
for that Special Someone..?



Give the Perfect Gift —

## The B&H Gift Certificate

- Convenient, easy to buy and simple to use
- Good toward any B&H purchase
- Available in any amount
- Sure to please the photo enthusiast on your Give List

## RETURN PROCEDURE

1. You may return an item within fourteen days from date of receipt, minus freight charges, except special order items, software and soft goods (e.g., film, paper, batteries, etc.) after calling Customer Service for prior approval.
2. If an order is refused, you will be credited for the full amount, less shipping and handling. On C.O.D. orders, you will be charged for shipping, handling and C.O.D. charges.
3. Returns must be in brand new condition in the original undamaged packaging with all packaging materials such as instructions, styrofoam inserts, plastic bags and *the original unfilled warranty card*.
4. To return an item, please send a copy of invoice with letter explaining the reason (if defective, please specify defect) and requesting refund or exchange. **Manufacturer's labeled packaging must be enclosed *within* a shipping carton.**
5. The returned item must be sent to us prepaid. Returns sent C.O.D. or "shipping charges collect" will not be accepted or will be deducted from the refund amount.
6. All returns that do not meet the terms of the B&H return policy outlined on your receipt may be refused at our option, or be subject to a minimum 15% restocking charge if accepted.

If you have any questions about a return, please call Customer Service Toll Free: 800-221-5743, In New York: 212-239-7765

Prices are valid during publication date March 1998. Specifications are those that have been supplied to us by the manufacturers and are subject to change without notice. Photos and tables are for illustration purpose and are subject to change without notice. Not responsible for typographical errors. © 1998 B&H Photo-Video, Inc.

# S H I P P I N G   A N D   I N S U R A N C E

## U.S.A. WITHIN THE FOLLOWING ZIP CODE RANGES

01011-08999 10000-29999	30000-33999 34100-49999	50000-96199 97000-99499	00600-00799 96700-96798 96800-96899 99500-99999	00800-00899 96799-96799 96900-96999
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### FED EX SAVER (insurance add 50¢ per \$100 for all zones)

Min. \$5.95 for 1st lb. Add 25¢ for ea.	Min. \$5.95 for 1st lb. Add 40¢ for ea.	Min. \$6.95 for 1st lb. Add 75¢ for ea.	—	—
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### FED EX ECONOMY (2nd Day Service to 50 states. 3 day to P.R.) (insurance add 50¢ per \$100 for all zones)

Min. \$10.00 for 1st lb. Add \$1.25 for ea. add. lb.	Min. \$10.00 for 1st lb. Add \$1.50 for ea. add. lb.	Min. \$12.00 for 1st lb. Add \$2.00 for ea. add. lb.	Min. \$17.00 for 1st lb. Add \$2.00 for ea. add. lb.	—
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### FED EX PRIORITY (Overnight Service to 50 states and P.R.; U. S. Territories 3-5 days) (insurance add 50¢ per \$100 for all zones)

Min. \$25.00 for 1st lb. Add \$1.75 for ea. add lb.	Min. \$25.00 for 1st lb. Add \$2.75 for ea. add lb.	Min. \$29.00 for 1st lb. Add \$3.00 for ea. add lb.	Min. \$34.00 for 1st lb. Add \$3.00 for ea. add lb.	Min. \$77.00 for 1st lb. Add \$12.50 for ea. add lb.
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### TRUCK/AIR FREIGHT (insurance add 80¢ per \$100 for all zones)

Min. \$60.00 up to 60 lbs. Add \$1.00 for ea. Add. lb.	Min. \$70.00 up to 60 lbs. Add \$1.00 for ea. Add. lb.	Min. \$75.00 up to 60 lbs. Add \$1.25 for ea. Add. lb.	Min. \$135 up to 60 lbs. Add \$1.75 for ea. Add. lb.	Min. \$240 up to 40 lbs. ADD \$6 FOR EA.
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### AIR MAIL (insurance add \$1.00 per \$100 for all zones)

Min. \$5.95 for 1st lb. Add 70¢ for ea. add. lb.	Min. \$5.95 for 1st lb. Add \$1.25 for ea. add. lb.	Min. \$5.95 for 1st lb. Add \$1.60 for ea. add. lb.	Min. \$5.95 for 1st lb. Add \$1.60 for ea. add. lb.	Min. \$5.95 for 1st lb. Add \$1.60 for ea. add. lb.
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### EXPRESS MAIL up to \$500 value (Includes Insurance)

Min. \$30 for 1st lb. Add \$3.00 for Ea. Add. lb.	Min. \$30 for 1st lb. Add \$3.00 for ea. Add. lb.	Min. \$30 for 1st lb. Add \$3.00 for ea. Add. lb.	Min. \$30 for 1st lb. Add \$3.00 for ea. Add. lb.	Min. \$30 for 1st lb. Add \$3.00 for ea. Add. lb.
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## CANADA

VIA Airmail (Up to \$500 value)	Express Mail (Up to \$500 value) 1, 2 or 3 day delivery	FedEx Economy 2 days to major cities Other areas up to 4 days.	FedEx Overnight most major cities Other areas up to 3 days.
Minimum \$13 1st lb. Add \$1.75 for each add. lb. Insurance \$1.25 per \$100.	Minimum \$40 1st lb. \$4.00 for each additional lb. Includes insurance.	Minimum \$28 1st lb. Add \$1.50 for each add lb. Insurance 50¢ per \$100	Minimum \$36 1st lb. \$3.50 for each additional lb. Insurance 50¢ per \$100

## INTERNATIONAL (BY COUNTRY RANGE)

	AIRMAIL (Up to \$500 value)	EXPRESS MAIL (Up to \$500 value)	FED EX PRIORITY
Mexico	Min. \$18 for 1st lb. Add \$4 for each add. lb. Insurance \$1.25 per \$100	Min. \$40 for 1st lb. Add \$4 for each add. lb. Includes insurance	Min. \$36 for 1st lb. Add \$3.50 for each add. lb. Insurance 50¢ per \$100
Central and South America	Min. \$26 for 1st lb. Add \$6.50 for each add. lb. Insurance \$1.25 per \$100	Min. \$55 for 1st lb. Add \$11.50 for each add. lb. Includes insurance	Min. \$53 for 1st lb. Add \$11.50 for each add. lb. Insurance 50¢ per \$100
Carribeans	Min. \$18 for 1st lb. Add \$4 for each add. lb. Insurance \$1.25 per \$100	Min. \$55 for 1st lb. Add \$5 for each add. lb. Includes insurance	Min. \$41 for 1st lb. Add \$4.75 for each add. lb. Insurance 50¢ per \$100
Western Europe*, Hong Kong, Japan, Singapore, China, Israel, Phillipines, Taiwan, Thailand	Min. \$26 for 1st lb. Add \$4 for each add. lb. Insurance \$1.25 per \$100	Minimum \$55 for 1st lb. Add \$5 for each add. lb. Includes insurance	Min. \$51 for 1st lb. Add \$5.00 for each add. lb. Insurance 50¢ per \$100
Australia New Zealand	Min. \$26 for 1st lb. Add \$4.00 for each add. lb. Insurance \$1.25 per \$100	Min. \$55 for 1st lb. Add \$6.25 for each add. lb. Includes insurance	Min. \$45.50 for 1st lb. Add \$6.25 for each add. lb. Insurance 50¢ per \$100
Asia**, Africa, Eastern Europe, Gibraltar, Iceland, Pacific Islands	Min. \$26 for 1st lb. Add \$6.50 for each add. lb. Insurance \$1.25 per \$100	Min. \$55 for 1st lb. Add \$12.50 for each add. lb. Includes insurance	Min. \$77.00 for 1st lb. Add \$12.50 for each add. lb. Insurance 50¢ per \$100

\* Except Iceland, Gibraltar (see below)

\*\* Except Hong Kong, Japan Singapore, China, Israel, Phillipines, Taiwan, Thailand (see above)



The Professional's Source

420 Ninth Avenue  
New York, N.Y. 10001

<b>For orders or product information:</b>	In USA, Call Toll Free: <b>800.947.6650</b>	Fax Toll Free: (24 Hours) <b>800.947.7008</b>
	Worldwide and In New York: <b>212.444.6630</b>	Fax 24 hours in New York: <b>212.239.7770</b>
<b>Customer Service inquiries:</b>	In USA, Call Toll Free: <b>800.221.5743</b>	Fax Toll Free: (24 Hours) <b>800.947.2215</b>
	Worldwide and In New York: <b>212.239.7765</b>	Fax 24 hours in New York: <b>212.239.7549</b>
<b>On the web:</b>	<b>www.bhphotovideo.com</b>	

**PLEASE FILL IN ALL INFORMATION:**

Name: \_\_\_\_\_ Address: \_\_\_\_\_ Apt. \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ e-mail: \_\_\_\_\_

**SHIP TO: (if different than above):**

Name: \_\_\_\_\_ Address: \_\_\_\_\_ Apt. \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Country: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ e-mail: \_\_\_\_\_

Date: \_\_\_\_\_ Amount Enclosed: \$ \_\_\_\_\_ I can be reached during the day at: \_\_\_\_\_  
 Check     Money Order     AmEx     MasterCard     Visa     Discover  
 \_\_\_\_\_ Bank Issuing Card: \_\_\_\_\_ Exp: \_\_\_\_\_

**ORDER BLANK**

QUAN.	ITEM #	PAGE #		UNIT PRICE	AMOUNT

PHOTO SOURCEBOOK #1 C	SHIPPING: See page 606 for shipping terms	
	N.Y. STATE CUSTOMERS: ADD LOCAL SALES TAX OF YOUR AREA	
	TOTAL	

Signature: \_\_\_\_\_

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# The Professional Photo

SourceBook



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